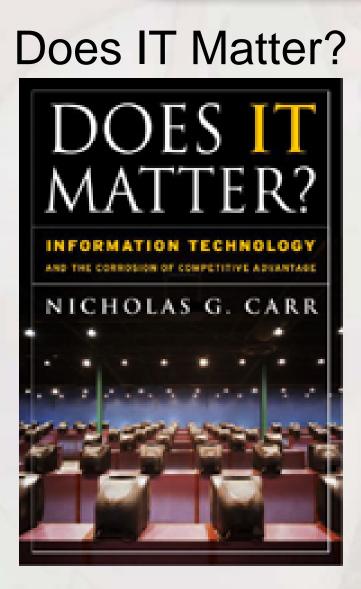


Game Innovation VIII: Taking Game Technology Seriously

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Approved for Public Release. Security and OPSEC Review Completed: No Issues. Clame-On

GAMEON-NA Conference September 10-12, 2007, Gainesville, Florida



Does GT Matter?



GAME TECHNOLOGY

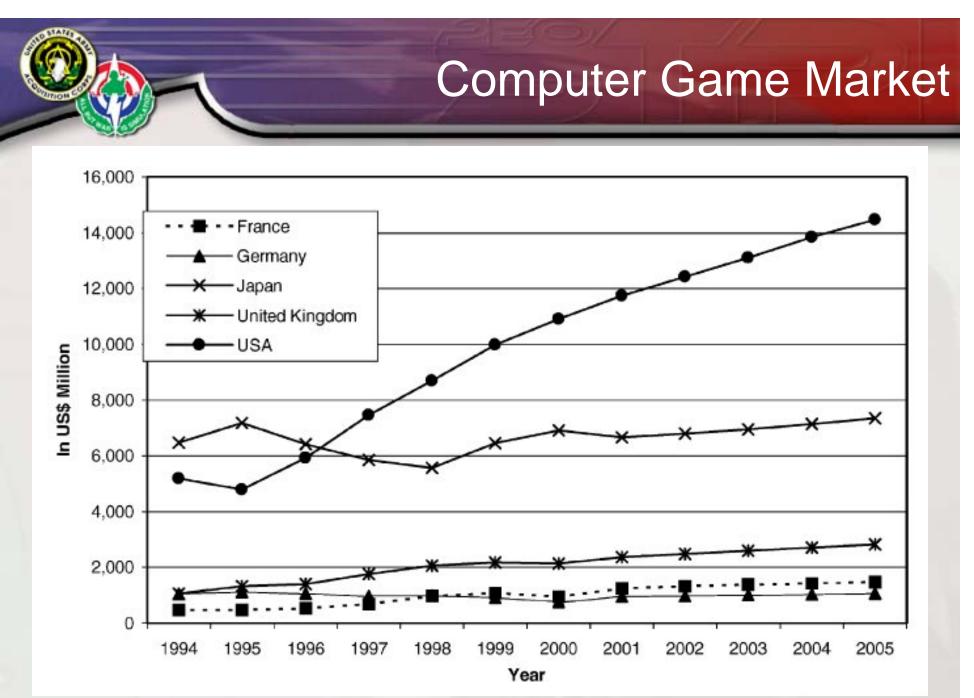
Roger Smith



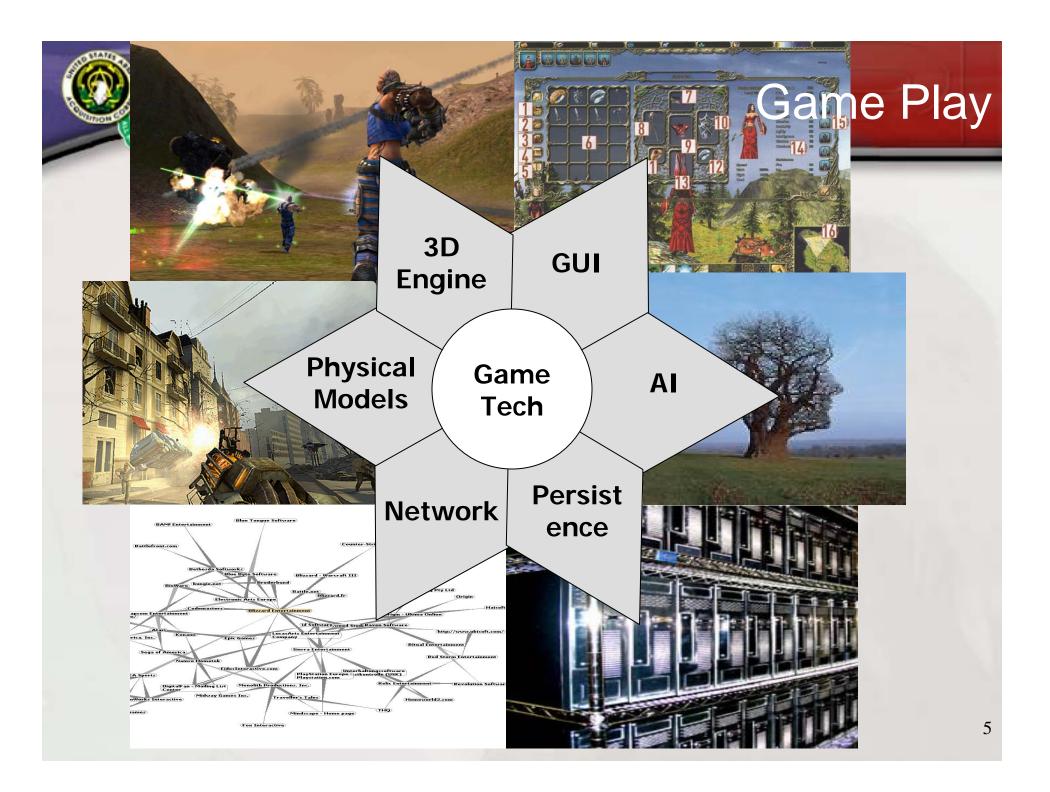
The Power of Play

"Play is to the 21st century what steam was to the 19th century" - Power that can be harnessed for social and economic benefits.





Source: Aoyama & Izushi, 2002







Industries Adopting Game Tech

Industry	Game Technology Impact
Military	Training soldiers and leaders in the tactics and strategies of war. Three dimensional modeling of equipment to illustrate or explore its capabilities.
Government	Ethics training for NASA. Project management training for the State of California.
Education	Augmenting classroom instruction in nearly every subject – English, math, physics, history, etc.
Emergency Management	Training emergency responders, firefighters, FEMA agents, and others to deal with disasters.
Architecture	Visually promoting major hotel, casino, and office spaces to potential clients.
City & Civil Planning	Lay out and experimentation with public services for a population of constituents.
Corporate Training	Orienting people to company products, facilities, and policies. Pilot and safety training.
Health Care	Educating patients on treatments, rehabilitation, and managing anxieties. The next generation of workout videos.
Politics	Presenting political issues and consequences of political decisions. Promoting candidates.
Religion	Interactive versions of sacred texts. Tools to teach religious history.
Movies & Television	Alternative form of storytelling known as "machinima". Tools for creating animation and 3D worlds.
Scientific Visualization & Analysis	Rapid display of objects under experimentation and physical forces acting on them. 3D display of data collected and analyzed.
Sports	Recreate live sporting events for review and for prediction of potential outcomes. Rehearse for critical "one time" events like Olympic ceremonies. Fantasy sports leagues in 3D.
Exploration	Prepare missions for NASA Mars Lander. Recreate environments around deep sea probes.
Law	Illustrate crime scene activities for judge and jury. Analyze crime scene data.



Game Adoption & Modification



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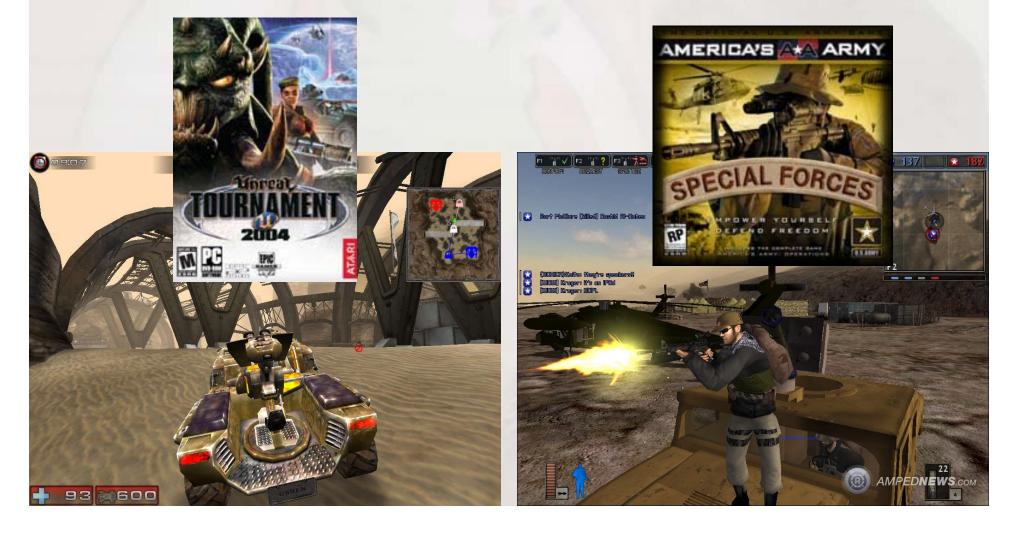


Phases of Military Game Adoption

- Off The Shelf (Falcon 4.0)
- > Artist Mods (Marine DOOM)
- Model Mods (Americas Army)
- Full Game Development (Full Spectrum Warrior)
- Game Decomposition and Technology
 Application (Every Soldier a Sensor Sim)
- Create Specialty Industry

Incremental Innovation

"Build on and reinforce the applicability of existing knowledge." "Improving and exploiting an existing technological trajectory."



Radical Innovation

"Destroy the value of an existing knowledge base." "Disrupt an existing technological trajectory."





The Long Tail

Local Markets

- Physical products, delivery, and stocking
- Requires concentration into the "Top 100" products.

Global Markets

- Digital products, instant delivery, and free stocking
- Allows diversification into the "Top 100,000" products.

How Endless Choice Is Creating Unlimited Demand

The Long Tail



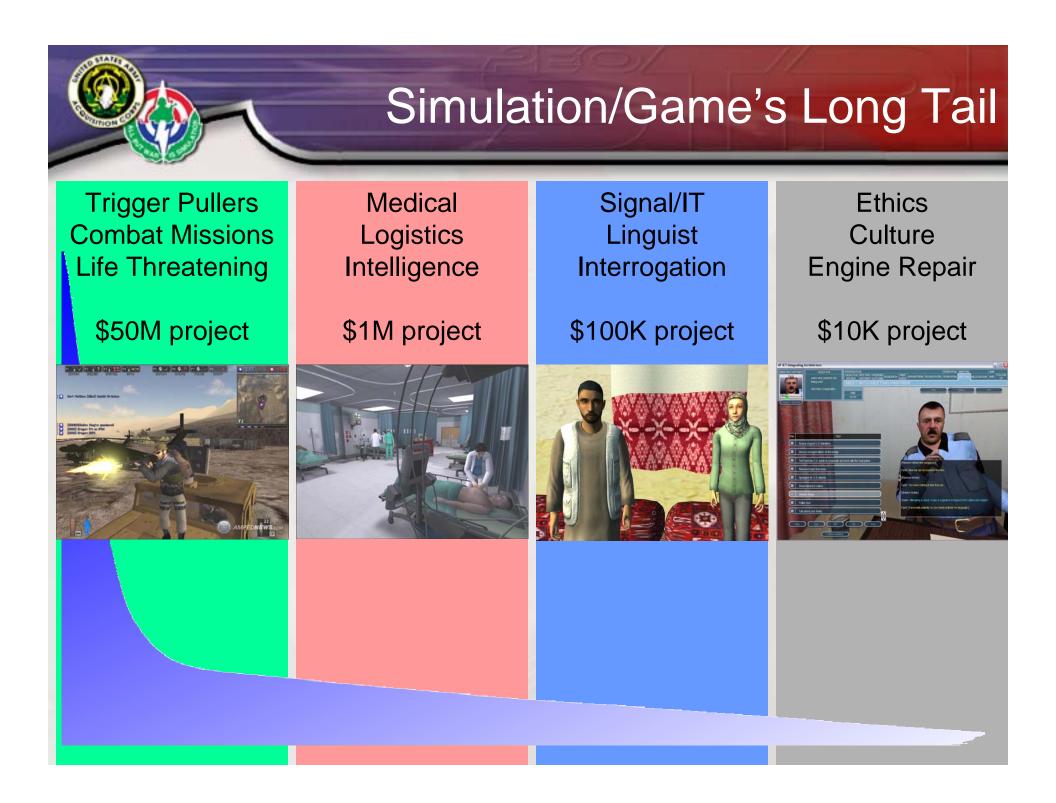
Why the Future of Bus Is Selling Less of Mo



"Anderson's insights influence Google's strategic thinking in READ THIS BRILLIANT AND TIMELY BOO



Anderson, C. (2006). The Long Tail: Why the future of business is selling less of more. Hyperion Books.



Game Tech Arms Race

 Game Technology Matters – But Only Temporarily
 Over time it becomes ubiquitous like Electricity
 We are in a Technology Arms Race between Entertainment, Defense, and Medical Industries
 The victor claims credit for the work of the losers



Conclusion

- Game Technologies have presented numerous industries with undeniable advantages
- Game Stigma" is being overcome to release a wave of industry disruption
- Every industry has brilliant people who can apply this technology and create their own
- Game technology will be the parent of a number of new niche industries that will take these tools into entirely new areas

